



# TRI RINSE, INC. 2011 STATE MINI-BULK RECYCLING PROGRAM



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# TRI-RINSE, INC.

TRI is strategically located in St. Louis, MO and has been providing the Agricultural Industry with container services for over 30-years. TRI provides a number of custom services including our ability to handle waste material.

- Hazardous / Non-Hazardous container cleaning, disposal and return programs
- Container management service, repair and component / valve cleaning
- Container sales
- Above and below ground storage tank cleaning
- Product recovery and Pour up services
- Repackaging and full line packaging services
- Product Formulation
- Warehousing and Logistics
- ISO / Railcar cleaning service (in-house and mobile capabilities)

TRI is the only agricultural services company in the country that can provide all of these services at one location. This makes TRI the only true cradle-to-grave Agricultural Container / Service Company in the USA. TRI customers can demand that we destroy and recycle their containers and trust this is what will happen.



# TRI-RINSE, INC.

**TRI takes pride in completely eliminating the environmental liability associated with your container and its previous contents. We do this whether it is via a mobile operations or with containers shipped to our facility**



# TRI-RINSE, INC. 2011 Recycling

- **Plastic**                      **4,620,577 lbs.**
- **Steel**                              **3,472,360 lbs.**
- **Cardboard**                      **178,920 lbs.**



# State Mini-bulk Program Overview

- Target states were Iowa, Indiana, Kansas, Nebraska, North Dakota, Minnesota, Wisconsin
- Mobile services deployed to Illinois, Iowa, Kansas, Nebraska
- Mini-bulk programs managed in 14 states (additional states were added as States Request)
- Roughly 10,000 mini-bulks were recycled directly related to the PCCR in the TRI Rinse Program
- The flooding significantly delayed the mobile program



## Keys to Success

- These state programs are not viable without the support of the MANUFACTURERS
- The State Dept. of Ag, Associations and Universities provide feet on the ground
- Distributor provide important logistical support
- The industry asked for our help and we appreciated their support towards a successful program
- Dual prong programs mobile / collection to St. Louis to reach more customers



# TRI Rinse, Inc. Mobile Service





## AREAS TO IMPROVE

- Work with Manufacturers to target states
- Get all distributors to participate with back hauls
- Educate the dealer on the spirit of the program to destroy and not repurpose to other industries
- Educate more dealers on the different types of containers
- Must be flexible to dealers who can't rinse the containers and need a full service company to handle the cleaning also





# 2012 State Mini-Bulk Proposal

- **Target North Dakota, Minnesota, Wisconsin, South Dakota and possibly Iowa**
- **Utilize regional distributors to do back hauls**
- **Manufacturers to promote the program**
- **Promote program through the EPA, CLA, State Agencies and Universities**
- **Without this support the program is not viable**



# Acknowledgement and Information

- **All Agro Chemical Manufacturers, Distributors and Dealers who supported our program**
- **All State and Industry Associations in every state that participated**
- **Environmental Protection Agency (EPA)**
  - <http://www.epa.gov/pesticides/regulating/containers.htm>
  - Nancy Fitz, 703-305-7385; [fitz.nancy@epa.gov](mailto:fitz.nancy@epa.gov)
- **CropLife America (CLA)**
  - <http://www.croplifeamerica.org> & [www.croplifefoundation.org](http://www.croplifefoundation.org)
- **Tri-Rinse, Inc.**
  - <http://www.tri-rinse.com>
  - Drew Hemenway, 314-647-8338 [dhemenway@tririnse.com](mailto:dhemenway@tririnse.com)



## TRI Rinse Return

To return empty containers

E-mail: [TriRinseReturn@TRIRinse.com](mailto:TriRinseReturn@TRIRinse.com)

Or Toll Free 1-TRR-647-8338 (1-877-647-8338)

*TRI Rinse Container Management Systems*

*Managing your container liability*

Website: [www.Tri-Rinse.com](http://www.Tri-Rinse.com)